Reprints of all articles published by *Business Quarterly* are available by writing to:
Management Reprint Service
Business Quarterly
School of Business Administration
The University of Western Ontario
London, Canada N6A 3K7
(519) 661-3309

HAVE YOU MISSED ANY OF THESE IMPORTANT ARTICLES?

They are available in reprint form from *Business Quarterly*'s
Management Reprint Service – Phone (519) 661-3309

Authors' Index for 1986/87

AUTHOR(S)	ARTICLE	ORDER NO.	ISSUE	PAGE	No. of PAGES
Anuza, Teresa E.	International Terrorism: Implications and Challenges for Global Tourism	513R020-12	3	20	12
Argheyd, Kamal	China: Crossroad to Fame or Failure?	513R030-12	3	30	12
Armitage, Howard M.	Accounting Systems and the Limits to Quality Management Decision Making	514R052-8	4	52	8
Barrett, (Derm) F.D.	Strategies For the Use of Artificial and Human Intelligence	512R018-12	2	18	12
Beamish, Paul W.	Joint Ventures in China: Legal Implications	513R039-8	3	39	8
Beatty, Carol A.	Tall Tales and Real Results: Implementing New Technology for Productivity	513R070-8	3	70	8
Brindle, John A.	Managing in a Changing Environment: The Sun Life Experience	511R089-8	1	89	8
Burgoyne, David	How Many Sales People Do We Need?	512R065-8	2	65	8
Cameron, Dan	Dealing with Unacceptable Conduct at Work: An Integrated Approach	514R060-8	4	60	8
Campbell, Donald G.	Free Trade: Implications for the Canadian Culture/Communications Industries	511R033-8	1	33	8
Coelho, Kenneth	Do's and Don'ts of Exporting to Japan	512R033-8	2	33	8
Cohen, Marshall A.	The Business Opportunity of Uncertainty	513R075-8	3	75	8
Colwill, Nina	Sweden's Families and Sweden's Workplace	513R093-4	3	93	4
Colwill, Nina	The Mentor Connection	512R052-4	2	52	4
Colwill, Nina	Organizational Genderlect: The Problem of Two Different Languages	511R064-4	1	64	4
Conley, Terrance W.	Joint Ventures in China: Legal Implications	513R039-8	3	39	8
Czarniawski-Joerges, Barbara	Sweden's Families and Sweden's Workplace	513R093-4	3	93	4
D'Amore, Louis J.	International Terrorism: Implications and Challenges for Global Tourism	513R020-12	3	20	12
D'Cruz, Joseph R.	The 1986 EMF Scoreboard on Canada: Mixed, but Encouraging	512R078-12	2	78	12
Daitchman, Janice	The Canadian Dual Career Couple: Relocation and the Corporate Response	512R054-8	2	54	8
Degenstein, Frank	Should the Canadian Telecommunications Industry be Opened up to Competition?	513R010-4	3	10	4
Finlay, Richard J.	Ethics and Accountability: The Rising Power of Stakeholder Capitalism	511R056-12	1	56	12
Fleck, James D.	The 1986 EMF Scoreboard on Canada: Mixed, but Encouraging	512R078-12	2	78	12
Franche, Pierre A.H.	Passenger Railroading – A Real Management Challenge	511R095-8	1	95	8
Gandz, Jeffrey	Reflections on the Best Companies for Which to Work	512R006-4	2	6	4
Gandz, Jeffrey	Terminating Managers and Executives	511R014-4	1	14	4
Gordon, Ian	Exit "Marketing Concept" – Enter "Competitive Concept"	512R028-8	2	28	8
Grindlay, Andrew	Selling Information Technology to Your Top Management	512R061-8	2	61	8
Grindlay, Andrew	Managing Information Technology: The Challenge of the '90s	511R019-4	1	19	4
Gupta, Ashis	The Role of Canadian Management Schools in Training Managers for Asia	512R048-8	2	48	8
Hardy, Kenneth G.	The Power of Positioning Your Product Lines	513R090-4	3	16	4
Hardy, Kenneth G.	Key Success Factors for Small/Medium Sized Canadian Manufacturers Doing Business in the United States	514R067-8	4	67	8
Herbert, Theodore T.	The Canadian Dual-Career Couple: Relocation and the Corporate Response	512R054-8	2	54	8
Hodgson, Richard C.	Appraise Less, Lead More	513R012-4	3	12	4
Hodgson, Richard C.	Canada's Excellent Companies: What Makes the Difference?	512R008-4	2	8	4
Hodgson, Richard C.	Toward the Millenium	511R012-4	1	12	4
Howard, Thomas P.	Strategic Planning in the Oil and Gas Industry at $15 per Barrel	513R056-8	3	56	8
Huff, Sid	Computer Impacts on Organizations – Unanswered Questions	513R016-4	3	16	4
Ivanier, Paul	Management and Manufacturing at Ivaco	511R100-8	1	100	8
Lecraw, Donald J.	Do's and Don'ts of Exporting to Japan	512R033-8	2	33	8
Leighton, David S.R.	A Strategy for Funding the Arts	514R048-8	4	48	8
Lemmon, Charles J.	Reinventing the Farm – Franchising	512R013-4	2	13	4
Litvak, Isaiah A.	Freer Trade with Canada: The Conflicting Views of U.S. Business	513R044-12	3	44	12
Litvak, Isaiah A.	Freer Trade With the U.S.: The Conflicting Views of Canadian Business	511R022-12	1	22	12
Mackness, William	Probing the Outer Limits of Deficit Finance	514R022-8	4	22	8
Maher, Michael P.	The Role of Canadian Management Schools in Training Managers for Asia	512R048-8	2	48	8
Martin, Joe	Management Trends: A Sectorial Analysis of the Canadian Economy	511R079-12	1	79	12
McCallum, John S.	The Japanese Industrial Miracle: It is not Hard to Explain	512R041-8	2	41	8
McCallum, John S.	Canada's University Problem	511R006-4	1	6	4
McConkey, Dale D.	If It's Not Broke – Fix It Anyway!!	511R050-4	1	50	4
McConkey, Dale D.	Who's Job Are You Working On?	514R039-8	4	39	8
McKichan, Alasdair J.	Management Skills in Retailing – 1985	511R105-8	1	105	9
Melhuish, T. Duggan	Towards More Professionalism in the Arts	511R008-4	1	8	4
Mikalachki, A.	Management Trends: The View from the Top	511R076-4	1	76	4
Mindszenthy, Bart J.	Issues and Media Relations	514R078-8	4	78	8
More, Roger A.	Generating Profit from New Technology: Presidential Perspectives	513R084-8	3	84	8
Myers, Scott M.	Don't Let JIT Become a North American Quick Fix	514R028-12	4	28	12
Pawling, John D.	The Crisis of Corporate Boards: Accountability vs. Misplaced Loyalty	512R071-4	2	71	4
Poapst, James V.	Capital Expenditure Decisions in the Small Firm	511R042-12	1	42	12
Pollock, Marcy	The Mentor Connection	512R052-4	2	52	4
Ritchie, Ronald S.	Securities Processing Comes of Age in Canada	512R074-8	2	74	8
Rugman, Alan M.	Canada's Agenda for Bilateral Trade Negotiations	511R037-8	1	37	8
Rule, Erik G.	What's Happening to Strategic Planning in Canadian Business	514R043-8	4	43	8
Shore, Harvey	Mr. Lincoln and His System	512R010-4	2	10	4
Shore, Harvey	Brush Strokes: The Life and Thoughts of Alfred C. Fuller (1885-1973)	511R016-4	1	16	4
Simyar, Farhad	China: Crossroad to Fame or Fortune?	513R030-12	3	30	12
Skelton, James W.	Accounting Systems and the Limits to Quality Management Decision Making	514R052-8	4	52	8
Sztaba, Teresa I.	Organizational Genderlect: The Problem of Two Different Languages	511R064-4	1	64	4
Thompson, Donald W.	The Big Bang: The City Revolution Begins	513R079-8	3	79	8
Thorfinnson, Rodney A.	Management Trends in Teaching Hospitals in 1985	511R110-8	1	110	8
White, Scott F.	Sale-Leaseback: Cashing in on Corporate Real Estate	514R057-4	4	57	4
Wolf, Jacke	Can Voluntary Nonprofits Survive Privatization? Changing the Social Contract	513R062-12	3	62	12
Wright, Norman B.	Rekindling Managerial Innovativeness	512R038-4	2	38	4
de Wilde, Jim	Dealing with the U.S. – Beyond the Free Trade Debate (Part II)	513R052-8	3	52	8
de Wilde, Jim	Facilitating Innovation: Government and High Technology Industries	511R053-4	1	53	4
de Wilde, Jim	A Political Framework for Global Competitiveness	514R074-8	4	74	8

Reprints of all articles published by *Business Quarterly* are available by writing to:
Management Reprint Service
Business Quarterly
School of Business Administration
The University of Western Ontario
London, Canada N6A 3K7
(519) 661-3309

HAVE YOU MISSED ANY OF THESE IMPORTANT ARTICLES?

They are available in reprint form from *Business Quarterly*'s
Management Reprint Service – Phone (519) 661-3309

Authors' Index for 1986/87

AUTHOR(S)	ARTICLE	ORDER NO.	ISSUE	PAGE	No. of PAGES
Anuza, Teresa E.	International Terrorism: Implications and Challenges for Global Tourism	513R020-12	3	20	12
Argheyd, Kamal	China: Crossroad to Fame or Failure?	513R030-12	3	30	12
Armitage, Howard M.	Accounting Systems and the Limits to Quality Management Decision Making	514R052-8	4	52	8
Barrett, (Derm) F.D.	Strategies For the Use of Artificial and Human Intelligence	512R018-12	2	18	12
Beamish, Paul W.	Joint Ventures in China: Legal Implications	513R039-8	3	39	8
Beatty, Carol A.	Tall Tales and Real Results: Implementing New Technology for Productivity	513R070-8	3	70	8
Brindle, John A.	Managing in a Changing Environment: The Sun Life Experience	511R089-8	1	89	8
Burgoyne, David	How Many Sales People Do We Need?	512R065-8	2	65	8
Cameron, Dan	Dealing with Unacceptable Conduct at Work: An Integrated Approach	514R060-8	4	60	8
Campbell, Donald G.	Free Trade: Implications for the Canadian Culture/Communications Industries	511R033-8	1	33	8
Coelho, Kenneth	Do's and Don'ts of Exporting to Japan	512R033-8	2	33	8
Cohen, Marshall A.	The Business Opportunity of Uncertainty	513R075-8	3	75	8
Colwill, Nina	Sweden's Families and Sweden's Workplace	513R093-4	3	93	4
Colwill, Nina	The Mentor Connection	512R052-4	2	52	4
Colwill, Nina	Organizational Genderlect: The Problem of Two Different Languages	511R064-4	1	64	4
Conley, Terrance W.	Joint Ventures in China: Legal Implications	513R039-8	3	39	8
Czarniawski-Joerges, Barbara	Sweden's Families and Sweden's Workplace	513R093-4	3	93	4
D'Amore, Louis J.	International Terrorism: Implications and Challenges for Global Tourism	513R020-12	3	20	12
D'Cruz, Joseph R.	The 1986 EMF Scoreboard on Canada: Mixed, but Encouraging	512R078-12	2	78	12
Daitchman, Janice	The Canadian Dual Career Couple: Relocation and the Corporate Response	512R054-8	2	54	8
Degenstein, Frank	Should the Canadian Telecommunications Industry be Opened up to Competition?	513R010-4	3	10	4
Finlay, Richard J.	Ethics and Accountability: The Rising Power of Stakeholder Capitalism	511R056-12	1	56	12
Fleck, James D.	The 1986 EMF Scoreboard on Canada: Mixed, but Encouraging	512R078-12	2	78	12
Franche, Pierre A.H.	Passenger Railroading – A Real Management Challenge	511R095-8	1	95	8
Gandz, Jeffrey	Reflections on the Best Companies for Which to Work	512R006-4	2	6	4
Gandz, Jeffrey	Terminating Managers and Executives	511R014-4	1	14	4
Gordon, Ian	Exit "Marketing Concept" – Enter "Competitive Concept"	512R028-8	2	28	8
Grindlay, Andrew	Selling Information Technology to Your Top Management	512R061-8	2	61	8
Grindlay, Andrew	Managing Information Technology: The Challenge of the '90s	511R019-4	1	19	4
Gupta, Ashis	The Role of Canadian Management Schools in Training Managers for Asia	512R048-8	2	48	8
Hardy, Kenneth G.	The Power of Positioning Your Product Lines	513R090-4	3	16	4
Hardy, Kenneth G.	Key Success Factors for Small/Medium Sized Canadian Manufacturers Doing Business in the United States	514R067-8	4	67	8
Herbert, Theodore T.	The Canadian Dual-Career Couple: Relocation and the Corporate Response	512R054-8	2	54	8
Hodgson, Richard C.	Appraise Less, Lead More	513R012-4	3	12	4
Hodgson, Richard C.	Canada's Excellent Companies: What Makes the Difference?	512R008-4	2	8	4
Hodgson, Richard C.	Toward the Millenium	511R012-4	1	12	4
Howard, Thomas P.	Strategic Planning in the Oil and Gas Industry at $15 per Barrel	513R056-8	3	56	8
Huff, Sid	Computer Impacts on Organizations – Unanswered Questions	513R016-4	3	16	4
Ivanier, Paul	Management and Manufacturing at Ivaco	511R100-8	1	100	8
Lecraw, Donald J.	Do's and Don'ts of Exporting to Japan	512R033-8	2	33	8
Leighton, David S.R.	A Strategy for Funding the Arts	514R048-8	4	48	8
Lemmon, Charles J.	Reinventing the Farm – Franchising	512R013-4	2	13	4
Litvak, Isaiah A.	Freer Trade with Canada: The Conflicting Views of U.S. Business	513R044-12	3	44	12
Litvak, Isaiah A.	Freer Trade With the U.S.: The Conflicting Views of Canadian Business	511R022-12	1	22	12
Mackness, William	Probing the Outer Limits of Deficit Finance	514R022-8	4	22	8
Maher, Michael P.	The Role of Canadian Management Schools in Training Managers for Asia	512R048-8	2	48	8
Martin, Joe	Management Trends: A Sectorial Analysis of the Canadian Economy	511R079-12	1	79	12
McCallum, John S.	The Japanese Industrial Miracle: It is not Hard to Explain	512R041-8	2	41	8
McCallum, John S.	Canada's University Problem	511R006-4	1	6	4
McConkey, Dale D.	If It's Not Broke – Fix It Anyway!!	511R050-4	1	50	4
McConkey, Dale D.	Who's Job Are You Working On?	514R039-8	4	39	8
McKichan, Alasdair J.	Management Skills in Retailing – 1985	511R105-8	1	105	9
Melhuish, T. Duggan	Towards More Professionalism in the Arts	511R008-4	1	8	4
Mikalachki, A.	Management Trends: The View from the Top	511R076-4	1	76	4
Mindszenthy, Bart J.	Issues and Media Relations	514R078-8	4	78	8
More, Roger A.	Generating Profit from New Technology: Presidential Perspectives	513R084-8	3	84	8
Myers, Scott M.	Don't Let JIT Become a North American Quick Fix	514R028-12	4	28	12
Pawling, John D.	The Crisis of Corporate Boards: Accountability vs. Misplaced Loyalty	512R071-4	2	71	4
Poapst, James V.	Capital Expenditure Decisions in the Small Firm	511R042-12	1	42	12
Pollock, Marcy	The Mentor Connection	512R052-4	2	52	4
Ritchie, Ronald S.	Securities Processing Comes of Age in Canada	512R074-8	2	74	8
Rugman, Alan M.	Canada's Agenda for Bilateral Trade Negotiations	511R037-8	1	37	8
Rule, Erik G.	What's Happening to Strategic Planning in Canadian Business	514R043-8	4	43	8
Shore, Harvey	Mr. Lincoln and His System	512R010-4	2	10	4
Shore, Harvey	Brush Strokes: The Life and Thoughts of Alfred C. Fuller (1885-1973)	511R016-4	1	16	4
Simyar, Farhad	China: Crossroad to Fame or Fortune?	513R030-12	3	30	12
Skelton, James W.	Accounting Systems and the Limits to Quality Management Decision Making	514R052-8	4	52	8
Sztaba, Teresa I.	Organizational Genderlect: The Problem of Two Different Languages	511R064-4	1	64	4
Thompson, Donald W.	The Big Bang: The City Revolution Begins	513R079-8	3	79	8
Thorfinnson, Rodney A.	Management Trends in Teaching Hospitals in 1985	511R110-8	1	110	8
White, Scott F.	Sale-Leaseback: Cashing in on Corporate Real Estate	514R057-4	4	57	4
Wolf, Jacke	Can Voluntary Nonprofits Survive Privatization? Changing the Social Contract	513R062-12	3	62	12
Wright, Norman B.	Rekindling Managerial Innovativeness	512R038-4	2	38	4
de Wilde, Jim	Dealing with the U.S. – Beyond the Free Trade Debate (Part II)	513R052-8	3	52	8
de Wilde, Jim	Facilitating Innovation: Government and High Technology Industries	511R053-4	1	53	4
de Wilde, Jim	A Political Framework for Global Competitiveness	514R074-8	4	74	8